1	FRONT MATTER
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3	Title
4	<ul> <li>Full title: Human Ageing is Associated with More Rigid Concept Spaces</li> </ul>
5	Short title: Concept Change in Older Adults
6	
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#### 24 Abstract

Prevalence-induced concept change describes a cognitive mechanism by which someone's 25 definition of a concept shifts as the prevalence of instances of that concept changes. The 26 phenomenon has real-world implications because this sensitivity to environmental characteristics 27 may lead to substantial biases in judgements. While prevalence-induced concept change has been 28 established in young adults, it is unclear how it changes as a function of human ageing. In this 29 30 cross-sectional study, we explore how prevalence-induced concept change affects older adults' lower-level, perceptual, and higher-order, ethical, judgements. We find that older adults are less 31 sensitive to prevalence-induced concept change than younger adults across domains. Using a 32 combination of computational and experimental approaches, we demonstrate that these changes in 33 34 judgements are sensitive to the pace with which the stimuli occur in the environment and are affected by the effort that subjects invest in order to make accurate decisions. Based on findings 35 from three experiments we argue that older adults' concept spaces are more rigid than those of 36 younger adults. However, what appear as an age-related cognitive "deficit" may turn out to be 37 beneficial because it makes older adults less susceptible to biases in judgments. 38 39

"The more things change, the more they stay the same."

40

Jean-Baptiste Alphonse Karr and, later, Jon Bon Jovi
By 2068, almost 30% of the North-American population will be 65 years or older
(Statistics Canada, 2019; U.S. Census Bureau, 2018). As adults age, their judgments and
decisions will affect society more than ever before and will largely influence our collective future.
As such, it is critical to understand how the cognitive and motivational processes underlying
judgement and decision-making change with age and how these changes may affect real-world
decisions.

In this study, we explore how changes in one's environment affect concept formation and 49 judgements in younger and older adults. Specifically, we consider how judgements about 50 perceptual and ethical concepts are affected by the prevalence of instances of them in the 51 environment. This phenomenon has been referred to as prevalence-induced concept change 52 (Levari et al., 2018). Prevalence-induced concept change describes the empirical observation that 53 as the numbers of instances of a given concept change in the environment, so do the boundaries 54 for that concept, such that they come to include instances that they would otherwise exclude. For 55 56 example, one task that measures prevalence-induced concept change requires participants to serially judge whether individual dots that vary on a spectrum between blue and purple are in fact 57 blue or purple. When the relative frequency of objectively coloured dots in the environment is 58 59 consistent across the task (50% blue 50% purple dots), peoples' judgements are relatively stable: blue dots are judged as blue and purple dots as purple. However, if the number of blue dots 60 changes, dots initially judged as purple are later (after the prevalence changes) categorised as 61 blue. Interestingly these changes do not only occur on the perceptual level, but also arise in 62 higher-order social and ethical judgements. (Levari et al., 2018). 63

64 What these findings suggest is that, from judgement to judgement, people adjust their 65 concepts to environmental characteristics. In line with this view, recent work suggests that the 66 cognitive mechanisms underlying prevalence-induced concept change can be captured using computational modeling (Wilson, 2018). In this model concept boundaries arise from competition
between the effect of the past stimulus and the effect of the past response on the judgement; the
former increasing prevalence-induced concept and the latter reducing it.

Why would we expect ageing-related changes in this regard then? Many cognitive 70 changes that come with healthy ageing offer good reason to suspect that older adults might be 71 72 differentially affected by prevalence-induced concept change compared to younger adults. Several empirical findings suggest that older adults differ from young adults in terms of motivation, 73 postponement of gratification, and to what degree they value desired outcomes (Mather & Harley, 74 2016; Samanez-Larkin & Knutson, 2015; Eppinger et al., 2011). These differences in decision-75 making processes can in part be explained by age-related differences in cognitive ability, such as 76 changes in executive function (Mayr, Spieler, & Kliegl, 2001), memory (Nyberg et al., 2012), and 77 processing speed (Salthouse, 1992; 1996). Specifically, two lines of research paint opposing 78 pictures of how older adults might make different concept judgements than younger adults when 79 the prevalence of instances of a concept in the environment changes. 80

On the one hand, previous work suggests that older adults have more difficulty learning 81 from uncertain outcomes compared to younger adults (Nassar et al., 2016). This difficulty 82 manifests as perseverative behaviour, whereby older adults have a tendency to repeat previous 83 responses despite changes in the environment (Bruckner et al., 2020; Eppinger, Walter, Heekeren, 84 & Li, 2013). With respect to the current study, these findings may suggest a decreased sensitivity 85 to prevalence-induced concept change in older adults, because the repetition of past choices 86 87 makes it less likely that a rarer category will be chosen after a shift in prevalence. The same can also be expressed computationally, where perseverative behaviour is reflected by a higher 88 influence of past choice, which has previously shown to reduce prevalence-induced concept 89 90 change (Wilson, 2018).

91	On the other hand, results from several recent studies suggest that older adults have
92	difficulty converging on an accurate representation of the current state, particularly if these states
93	are latent (not directly observable) and need to be inferred from experience (Hämmerer et al.,
94	2019; Hämmerer, Müller, & Li, 2014; Eppinger, Heekeren, & Li, 2015). To help compensate for
95	this difficulty in distinguishing task states, older adults may outsource control to the environment
96	rather than relying on (sometimes inaccurate) internal representations (Mayr, Spieler, &
97	Hutcheon, 2015; Spieler, Mayr, & LaGrone, 2006; Lindenberger & Mayr, 2015). In the case of
98	prevalence-induced concept change, this outsourcing of control is likely to lead to increased
99	concept change. From a computational perspective, this tendency to outsource also represents an
100	increased sensitivity to the effect of previous stimulus, which has similarly been shown to
101	increase prevalence-induced concept change (Wilson, 2018).
102	Taken together, the results of the aforementioned studies point to two opposing
103	hypotheses: Hypothesis 1 suggests that older adults are less sensitive to prevalence-induced
104	concept change than younger adults, whereas Hypothesis 2 suggests that older adults are more
105	sensitive to prevalence-induced concept change than younger adults. To visualize our predictions
106	we used the computational model by Wilson (2018) to simulate data for each of the hypotheses
107	(see Figure 1).
108	To tease these hypotheses apart and gain a better understanding of the cognitive
109	mechanisms underlying age-related changes in prevalence-induced concept change we ran three
110	experiments. In the first experiment, we use an age-comparative study design and a computational
111	model to investigate age differences in prevalence-induced concept change in lower-level,
112	perceptual, and higher-level, moral, judgements. We show that, across domains, older adults are
113	less susceptible to prevalence-induced concept change than younger adults. In the second step, we
114	explore two potential explanations for these age-related changes in prevalence-induced concept
115	change by manipulating concept formation in younger adults. In Experiment 2, we vary the inter-

trial intervals (ITI) between occurrences of stimuli and show that a greater spacing of stimuli
reduces prevalence-induced concept change in younger adults (akin to the findings observed in
older adults). In Experiment 3, we provide incentives for consistent judgments and show that this
manipulation also shifts younger adults' judgments towards the behavior observed in older adults.
Across experiments, our findings suggest that age-related changes in prevalence-induced concept
change may reflect a combination of changes in the timing between stimuli and higher-level
changes in the motivation for accurate judgements.

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#### **Experiment 1**

#### 125 Method

#### 126 Participants

We recruited 160 participants from the community and the university participation pool, 127 80 of which were older adults ( $M_{age} = 70.10$ ;  $s_{age} = 5.55$ ) and 80 of which were younger adults 128  $(M_{age} = 21.85; s_{age} = 2.27)$ . All participants were English-speaking, free of neurological or 129 psychiatric disorders, and free of any cognitive, motor, visual, or other condition(s) that would 130 impede their performance, including but not limited to a history of head trauma with loss of 131 consciousness, organic brain disorders, seizures, or neurosurgical intervention, to sensory deficits 132 (i.e. deafness, blindness, colour blindness, intellectual disability), or self-reported cognitive 133 impairment, and to a recent history of substance abuse. In each age group, 40 participants were 134 randomly assigned to either the decreasing prevalence condition or the stable prevalence 135 condition, in a counterbalanced order. In the former, they experienced a decreasing prevalence of 136 instances of the concept in both tasks detailed below. In the latter, the prevalence remained the 137 same throughout the entire experiment. All participants were compensated \$20 CAN or 2 138 139 participation pool credits for participating in the study. The study protocol was approved by the 140 Concordia Human Research Ethics Committee (certification number 30011191). In this

experiment and the two others detailed below, sample sizes were based on Levari et al. (2018)
data and the stopping rule for data collection was to collect until the end of the semester and

143 group sizes were even.

144 *Materials* 

The Dots Task. In the Dots Task, participants had to judge the colour of an individual dot presented on the screen. The task began with a series of instruction screens explaining the task to the participant. These instructions were followed by a practice block consisting of 10 trials, in which participants could familiarize themselves with the task. These trials were identical to trials in the real task and consisted of 50% purple dots and 50% blue dots. Data from practice trials were not analysed.

After the practice block, participants performed a total of 800 trials, divided into 16 blocks 151 of 50 trials each. In the decreasing prevalence condition, the number of blue dots in the 152 environment decreased as the number of blocks increased in a predetermined fashion. 153 Specifically, the proportion of blue relative to purple dots, was as follows for each of the 16 154 155 prevalence condition, the proportion of blue dots in the environment remained the same (.50) 156 across the experiment. In both cases, blue dots were defined as any dot who's RGB value was 157 between [0, 0, 254] and [49, 0, 205]. Purple dots were defined as any dot who's RGB value was 158 between [50, 0, 204] and [99, 0, 155]. Dot colours were randomly chosen for each trial based on 159 the number of trials per block (50) and the frequency with which blue and purple dots should 160 appear in a given block. 161

In each trial, participants judged the color of the dots as being either blue or purple by pressing the 'A' or 'L' key on the keyboard. All stimuli were presented against a dark grey background. Each trial started with a dot presented on the screen for 500 ms, followed by a question mark that appeared on the screen until participants made a choice, and finally a blank screen appeared for 500 ms as an ITI. Thus, all timing was fixed across participants, except that
which would arise from differences in response times. After each block text appeared that
indicated that the block was finished, which block the participant was now at, and offering them a
short break should they choose to take one.

**The Ethics Task.** In the Ethics Task, participants had to take on the role of a member of 170 an Ethics Review Board and judge whether fictitious research proposals were ethical or not 171 (phrased as whether they would allow these research studies to be conducted or not). All research 172 proposals were norm tested by Levari et al. (2018, see Supporting Online Material) to produce 173 scores depicting how ethical people found the 273 proposals. These scores were used to bin 174 proposals as unethical (80 proposals), ethical (113 proposals), or ambiguous (80 proposals). These 175 bins were used to calculate the proportion of proposals that appeared in each block (including the 176 practice trial). Just as in the Dots Task, participants were first presented with instruction screens 177 explaining the task to them. Following the instructions, participants completed a practice trial in 178 which they judged a research proposal using the keyboard keys. In this task, they pressed 'A' 179 when they would not allow a study to be conducted and 'L' when they would. 180

Following the practice trial, participants began the test trials. All proposals in the 181 experiment were presented in black text against a dark grey background. The task consisted of 182 240 trials broken into 10 blocks. In the decreasing prevalence condition, the proportion of 183 unethical, ethical, and ambiguous proposals varied across blocks. Specifically, for the 10 blocks 184 of the study, the proportion of unethical proposals relative to ethical and ambiguous proposals 185 were as follows: .33, .33, .33, .33, .25, .17, .08, .04, .04, .04 (rounded to the nearest 2<sup>nd</sup> decimal). 186 In the stable prevalence condition, the proportion between the three types of proposals was the 187 same throughout the task: .33. 188

Each trial, participants read a proposal and pressed 'A' or 'L' on the keyboard indicating whether they thought that the research should be allowed to be conducted on people or not. There was no time limit on this choice. Following the choice, a fixation cross appeared on the screen for
500 ms, followed by the next proposal. Between each block, text appeared that indicated that the
block was finished, which block the participant was now at, and offering them a short break
should they choose to take one.

Both the Dots and Ethics Tasks described above were taken from Levari et al. (2018).
Both tasks were programmed in Python using the PsychoPy libraries.

197 *Procedure* 

Participants were recruited from the community through online or paper advertisements or from Concordia's participation pool. Participants were contacted by telephone or email and were asked basic demographic information to determine initial eligibility. If eligible at this stage, they were invited for a single two-hour session in the lab.

Once at the lab, participants were asked to fill out a consent form and complete the Richmond HRR pseudoisochromatic test for colour vision (Cole, Lian, & Lakkis, 2016; see Supplement for more details). Participants were then asked to complete the Dots Task and Ethics Task, back-to-back. The order of these tasks was counterbalanced across participants. They were told that they would be free to take short breaks during the tasks (between blocks) and a longer break between the tasks, should they choose to. After completing both tasks, participants were debriefed and paid \$20 for participating or were given their participation credits.

209 Computational Model

We used a sequential decision-making model based upon logistic regression to explore prevalence-induced concept change on a trial-by-trial basis (Wilson, 2018):

$$p_t = 1 - \frac{1}{1 + \exp\left(\beta_0 + \beta_f f_t + \beta_F F_t + \beta_c C_t\right)}$$
(Eq. 1)

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In this model,  $p_t$  is the probability of classifying the current stimulus as blue or unethical,  $\beta_0$ captures the overall bias for classifying the stimulus as blue or unethical,  $\beta_f$  captures the effect of the current stimulus,  $\beta_F$  captures the effect of the past stimulus, and  $\beta_c$  captures the effect of past response.  $F_t$  and  $C_t$  represent the exponentially weighted sum of past stimuli and past response respectively. These parameters are controlled by two other parameters,  $\lambda_F$  and  $\lambda_C$ , which dictate the rate of decay of the exponential weighting with larger values corresponding to slower decay. They follow the following update rules:

$$F_t = \lambda_F F_t + f_t \tag{Eq. 2}$$

$$C_t = \lambda_C C_t + c_t \tag{Eq. 3}$$

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221 This leaves six free parameters to be estimated ( $\beta_0$ ,  $\beta_f$ ,  $\beta_F$ ,  $\beta_C$ ,  $\lambda_F$  and  $\lambda_C$ ). These parameters can be estimated using a standard maximum likelihood approach, where the parameters that 222 produce the maximum sum of log scores is taken (in practice, the minimum negative logged sum; 223 224 see Daw, 2011). Of these parameters,  $\beta_F$  and  $\beta_C$  are of the most theoretical interest. As  $\beta_F$ 225 decreases, the effect of previous stimuli becomes stronger and biases choice behaviour to the opposite of the previous stimulus (e.g., if the previous dot was purple, the subsequent choice 226 would be blue). On the other hand, as  $\beta_C$  increases, responses become biased to match the 227 previous response (e.g., if one responded that the previous dot was blue, they would do so again 228 on their subsequent choice). Thus, according to Wilson (2018), the degree to which one is 229 sensitive to prevalence-induced concept change arises as a function of the relative strengths of 230 these opponent parameter weights. 231

#### 232 Simulation of Predicted Results

Based on our hypotheses, we simulated data using the computational model detailed above. Specifically, we simulated data for three scenarios. First, H0 predicted that older and younger adults would not differ in their sensitivity to prevalence-induced concept change. To simulate this scenario, we imputed similar parameters as found in healthy young adults into the computational model (parameters from Wilson, 2018). Second, H1 predicted that older adults would be less sensitive to prevalence-induced concept change than young adults. Computationally, we simulated this scenario by inputting greater  $\beta_C$  values into the model (greater effect of past response). Finally, H2 predicted that older adults would be more sensitive to prevalence-induced concept change than young adults, which we simulated by inputting lower  $\beta_F$ values into the model. The results of these simulations are summarised in Figure 1.

Qualitatively, these simulations demonstrate the pattern of results we expect in accordance with each hypothesis, as well as a rough estimate of the parameter values we think would underlie participants' behaviour in each scenario.

#### 246 Statistical Analysis

All data were analysed in R (version 3.6.1). For the Ethics task normed scores were 247 reversed, to make the plots in the same direction as the Dots Task, such that lower normed scores 248 now represented more ethical scenarios. The main analysis consisted of six general binomial 249 mixed-effects models that were implemented and fit using the *lme4* package (Bates, Maechler, 250 Bolker, & Walker, 2015). The main models in each task predicted response using age group 251 (young adult or older adult), condition (stable prevalence or decreasing prevalence), trial number, 252 and stimulus strength (colour in the Dots Task and normed ethicality scores in the Ethics Task) as 253 fixed effects, a random slope of trial, and a random intercept for each participant. All main effects 254 and interactions were explored. Two follow-up models were conducted in both tasks using the 255 same predictors, split by age group. In all statistical models, trial and stimulus strength were put 256 on a scale between zero and one. Model weights were estimated using the *nlminb* compared 257 across age groups and conditions using a between-groups 2x2 ANOVA. 258 Finally, we analysed response times using two between-groups 2x2 (age group  $\times$ 259 condition) ANOVA, one for each task. In line with best practices regarding HARKing 260 (Hollenback & Wright, 2017), we wish to disclose that these analyses were exploratory and not 261 262 based on original hypotheses. To supplement these exploratory analyses, we conduct two follow-263 up studies, presented in more detail below.

264 **Results** 

#### 265 Choice Data

Statistically-speaking, prevalence-induced concept change is reflected in a three-way 266 interaction between condition, trial, and stimulus strength, predicting responses. The effect size of 267 this interaction reflects the degree to which a participant's choice to categorize a given exemplar 268 (dot or research proposal) as one concept or another is influenced by a combined effect of three 269 factors: (a) the prevalence of instances in the environment (i.e., the effect of condition), (b) the 270 amount of time that has past (i.e., the effect of trial), and (c) the strength of the stimulus (i.e., 271 blueness or ethicality). Thus, if younger and older adults differ in their sensitivity to prevalence-272 induced concept change, we would expect to see a four-way interaction between these three terms 273 above and age group, as well as different effect sizes for the three-way effect within each of the 274 age groups. 275

Indeed, this is exactly what we observe. Results from mixed-effects regressions are 276 represented in Figure 2. In both tasks, there was a four-way interaction between age group, 277 condition, trial, and stimulus strength (In the Dots Task:  $\beta = 4.32$ , SE = 0.70, p < .0001, 95% CI = 278 [3.22, 5.42]; In the Ethics Task:  $\beta = 1.13$ , SE = 0.21, p < .0001, 95% CI = [0.72, 1.54]). 279 Furthermore, separate regression analyses for the two age groups revealed that the effect of 280 prevalence-induced concept change was stronger in younger adults ( $\beta = 22.54$ , SE = 0.42,  $p < 10^{-10}$ 281 .0001, 95% CI = [21.73, 23.36]) than older adults ( $\beta = 18.62$ , SE = 0.28, p < .0001, 95% CI = 282 [18.06, 19.18]). In the Ethics Task the three-way interaction was significant in younger adults 283  $(\beta_{\text{Young Adults}} = 1.34, \text{SE} = 0.17, p < .0001, 95\% \text{CI} = [1.00, 1.69])$ , but not in older adults ( $\beta_{\text{Older}}$ 284 Adults = 0.13, SE = 0.12, p = .2754, 95% CI = [-0.11, 0.37])). Overall, these results suggest that 285 older adults are less sensitive to prevalence-induced concept change than younger adults. 286

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#### 288 **Response Times**

289	Response time data across age groups are presented in Figure 3. Two 2x2 ANOVA (age
290	group $\times$ condition) were conducted on each subjects' mean response time data. These analyses
291	revealed a significant main effect of age group on response time in both tasks (Dots Task: $F(1, $
292	116) = 87.33, $p < .0001$ , 95% CI = [0.23, 0.40], difference <sub>Older - Young</sub> = 0.28 seconds; Ethics Task:
293	F(1, 116) = 28.19, p < .0001, 95% CI = [0.86, 3.30], difference <sub>Older - Young</sub> = 2.32 seconds), but no
294	statistically significant main effect of condition (Dots Task: $F(1, 116) = 0.12$ , $p = .7529$ , 95% CI
295	= [-0.06, 0.11]; Ethics Task: $F(1, 116) = 0.37$ , $p = .5432$ , 95% CI = [-1.72, 0.71]) or interaction
296	between age group or condition (Dots Task: $F(1, 116) = 1.20$ , $p =2768$ , 95% CI = [-0.19, 0.05];
297	Ethics Task: $F(1, 116) = 0.30$ , $p = .5837$ , 95% CI = [-1.24, 2.21]). These findings suggest that
298	older adults made slower responses in both tasks, but that neither group differed with regards to
299	response speed between conditions.

#### 300 Computational Modeling Results

We conducted a 2x2 ANOVA (age group × condition) on each free parameter ( $\beta_0$ ,  $\beta_f$ ,  $\beta_F$ , 301  $\beta_C$ ,  $\lambda_F$  and  $\lambda_C$ ). We found no statistically significant effect of age group on any of the estimated 302 parameters. However, both decay parameters,  $\lambda_F$  and  $\lambda_C$ , in the Dots Task showed a significant 303 interaction between age group and condition ( $\lambda_F$ : F(1, 116) = 9.94, p = .0019,  $\hat{\eta}^2_{\ c} = 0.06$ , 95% CI 304 = [-0.42, -0.10];  $\lambda_c$ : F(1, 116) = 11.92, p = .0007,  $\hat{\eta}^2_{\ G} = 0.07$ , 95% CI = [-0.55, -0.15]). In both 305 cases, this interaction suggests that older adults have a slower decay parameter in the stable 306 condition, but quicker decay in the decreasing condition. No such interactions were found in the 307 Ethics Task. 308

309 Overall, these results did not substantiate our original prediction that older adults' 310 decreased sensitivity to prevalence-induced concept would be reflected by an increased influence 311 of the  $\beta_C$  parameter (greater influence of past choice; increased perseveration). We provide an 312 alternative explanation for the behavioural results we observe below.

314 **Discussion** 

In this experiment, we demonstrate that older adults are less sensitive to prevalenceinduced concept change than young adults. The observed age differences are independent of the complexity of the judgements (colour of dots versus ethical of research proposals) and may indicate that concept spaces in older adults are less susceptible to environmental changes. But, where do these age differences come from? We hypothesized that if age differences existed, they could be explained by differences between young and older adults in estimated parameter values using a computational model (Figure 1; Wilson, 2018). This hypothesis was not

substantiated, however. We did not find meaningful age differences in any of the estimated
parameter weights. While the model replicated Wilson's (2018) overall pattern of results, neither
parameter accounted for age differences in concept change.

Apart from the reduction of prevalence-induced concept change in older adults, one major 325 difference in the behavior of younger and older adults is in their response times. As shown in 326 Figure 3, older adults responded much slower than younger adults. This age-related slowing is an 327 expected and well-documented feature of healthy cognitive ageing (Salthouse, 1992). However, 328 the consequence of the slower response times is that the interval between stimuli increases, which 329 may lead to a reduced impact of the previous stimulus on the current judgement. As noted by 330 Wilson (2018), increases in this ITI may lead to a reduction in prevalence-induced concept 331 change, given that the weakest effects observed in Levari's and colleagues' (2018) results were in 332 the task with the longest space between stimuli (the Ethics Task). To account for the potential 333 effects of prolonged responses on prevalence-induced concept change, we modified the original 334 computational model such that it accounts for response time differences (see Supplement). 335 Simulated data from this model (Figure 4) qualitatively resemble the empirical findings in Figure 336 337 2 and suggest a reduction of prevalence-induced concept change in older adults.

338	However, there is also an alternative explanation for why longer response times in older
339	adults may have led to reduced prevalence-induced concept change. Several findings suggest that
340	older adults engage in speed-accuracy trade-offs when performing cognitive tasks (Starns &
341	Ratcliffe, 2010; 2012; Forstmann et al., 2011). That is, they slow down in order to respond more
342	accurately. From this perspective, it wouldn't be the case that older adults are necessarily limited
343	in their ability to respond quickly per se, but rather prioritise accuracy over response speed. Thus,
344	in the context of our tasks, older adults might spend more time judging each exemplar in a bid to
345	maximise "accuracy" (or internal consistency in the case of the Ethics Task). Were this the case,
346	it would suggest that the effects of prevalence-induced concept change might be constrained by a
347	more deliberate decision-making strategy rather than a processing limitation in older adults.
348	To tease these hypotheses apart, we conducted two follow-up experiments in younger
349	adults. The aim of these two experiments was to shift the behaviour of younger adults to resemble
350	that of older adults. In Experiment 2, we manipulated the ITI from 500 ms (in Experiment 1) to
351	2000 ms to determine the effect of spacing the stimuli out more without changing participants'
352	decision-making strategies. In Experiment 3, we did the opposite: we maintained the same ITI of
353	500 ms, but offered younger participants reward for correct responses to shift decision-making
354	strategies (i.e., speed-accuracy trade-offs).
355	Experiment 2
356	To explore whether a longer spacing between stimuli might incur reductions in
357	prevalence-induced concept change, we asked younger participants to complete a modified
358	version of the Dots Task where the time between trials was greater than in Experiment 1. This
359	version of the task was used to simulate the experience of slower responses, without modifying
360	the strategy participants used to complete the task. We hypothesized that younger adults in this

361 sample would experience reduced prevalence-induced concept change compared to those in

362 Experiment 1.

#### 364 Method

#### 365 **Participants**

We recruited 36 young adults ( $M_{age} = 20.89$ ;  $s_{age} = 2.09$ ) from the community and the university participation pool. All participants met the inclusion criteria mentioned in the Method section for Experiment 1. The participants were randomly assigned to either the decreasing prevalence condition or the stable prevalence condition, in a counterbalanced order. All participants were compensated \$20 CAN or 2 participation pool credits for participating in the study.

#### 372 Materials and Procedure

ITI-Modified Dots Task. This version of the Dots Task is the same as the original 373 version used in Experiment 1 in all respects except for one: the ITI between stimuli was increased 374 from 500ms to 2000ms. This time of 2000 ms was chosen as a way to test whether simple timing 375 376 differences between stimuli affected sensitivity to prevalence-induced concept change (a) between the age groups (i.e., to make the case that longer responses on the part of older adults 377 may affect sensitivity to the phenomenon) and (b) between the tasks (i.e., if reduced prevalence-378 induced concept change in the Ethics Task might be driven by longer response times across both 379 age groups). The procedure was the same as in Experiment 1. 380

381 Analysis

As before, the main analysis consisted of two general binomial mixed-effects models. The first model compared young adults in both experiments, predicting response using study (Experiment 1 or Experiment 2), condition (stable prevalence or decreasing prevalence), trial number, and colour strength as fixed effects. All main effects and interactions were explored. The follow-up model used the same predictors, but in Experiment 2 only. In all models, trial and stimulus strength were converted to scores between zero and one.

#### 388 **Results**

#### 389 Choice Data

Choice data for Experiment 2 are presented in Figure 5A. We found a significant four-way interaction between study, condition, trial, and colour strength ( $\beta = -27.00$ , SE = 1.13, p < .0001, 95% CI = [-29.24, -24.76]), such that the effect of prevalence-induced concept change was significantly smaller for young adults in Experiment 2 compared to those in Experiment 1. A follow-up analysis revealed a still significant, but dramatically smaller, interaction between condition, trial, and colour on response for participants in Experiment 2 ( $\beta = -4.41$ , SE = 1.05, p< .0001, 95% CI = [-6.93, -2.39]).

#### 397 Discussion

In this experiment, we explored whether the degree of prevalence-induced concept change 398 depends on the spacing between stimuli. Our results support this hypothesis and demonstrate a 399 significant reduction in prevalence-induced concept in younger adults from Experiment 1 to 400 Experiment 2. It is worth noting though that, even in the long-ITI condition in Experiment 2, the 401 prevalence-induced concept change effect was still present and statistically significant. These 402 results support the possibility that a reduced sensitivity to prevalence-induced concept change in 403 older adults could be due to general slowing and the consequential increased spacing between 404 stimuli. It is important to keep in mind, however, that even in the task with the longest ITI (the 405 ethics task in experiment 1) the effect of prevalence-induced concept change remained present 406 and statistically significant. Therefore, our evidence suggests that while prevalence-induced 407 408 concept change is sensitive to the spacing between stimuli, it is not dependent on it as a cognitive 409 phenomenon.

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#### **Experiment 3**

416	In Experiment 3, we tested whether reduced concept change in older adults in Experiment
417	1 was due to a speed-accuracy trade-off, where they sacrificed faster responses for more accurate
418	ones. If this was the case, the difference in response times we observed between young adults and
419	older adults might not be due to a processing limitation (i.e., general slowing), but rather to a
420	more deliberate and cautious approach to the task that prioritized accuracy (or perhaps
421	consistency) over response speed.
422	To test whether speed-accuracy trade-offs of this kind could affect sensitivity to
423	prevalence-induced concept change, we tested young adults on a modified version of the Dots
424	Task, where we provided additional credit for correct responding and block-to-block performance
425	feedback. We hypothesized that participants would slow down their responses to prioritize
426	accuracy in order to avoid losing credit and that this strategy would result in reduced prevalence-
427	induced concept change.
428	
429	Method
430	Participants
431	We recruited 50 young adults ( $M_{age} = 21.27$ ; $s_{age} = 1.87$ ) from the university participation
432	pool. All participants met the inclusion criteria mentioned in the Method section for Experiment 1

and Experiment 2 and half of the participants were randomly assigned to either the decreasing

434 prevalence condition or the stable prevalence condition, in a counterbalanced order.

435

#### 436 Materials and Procedure

437 Rewarded Dots Task. This version of the Dots Task offered participants rewards in the
438 form of class credits for correctly identifying dots as blue or purple. The task was the same as
439 Experiment 1, with an ITI of 500ms. Because presenting performance feedback on each trial

would increase the space between stimuli, effectively increasing the ITI, feedback was providedat the end of each block.

Participants began each session with 4 credits. With each incorrect response, participants 442 lost 0.0025 credits (conveyed to them by saying 20 mistakes would cost them 0.05 credits). The 443 minimum number of credits they could receive was 2 credits, to ensure that all participants were 444 445 fairly compensated for their time. Between each block, text appeared that indicated that the block was finished, which block the participant was now at, the number of errors they made, and the 446 amount of credits they had remaining. The procedure for this Experiment was the same as in 447 Experiment 1 and 2, except that all participants were compensated with the participation pool 448 credits they earned during the Rewarded Dots Task for participating in the study. 449

450 Analysis

The main analysis consisted of two general binomial mixed-effects models. The first model compared young adults in Experiment 1 and Experiment 3, predicting response using study (Experiment 1 or Experiment 3), condition (stable prevalence or decreasing prevalence), trial number, and colour strength as fixed effects, a random slope of trial, and a random intercept for each participant. All main effects and interactions were explored. The follow-up model used the same predictors, but in Experiment 3 only. In all models, trial and stimulus strength were put on a scale between one and zero.

Two one-way ANOVA were also conducted comparing response times between young and older adults in the Dots Task in Experiment 1 vs. the Rewarded Dots task in Experiment 3, as a check to demonstrate that our experimental manipulation affected response strategies, using response time as a proxy.

#### 463 **Results**

#### 464 Choice Data

Choice data for Experiment 3 are presented in Figure 5B. We found a significant four-way 465 interaction between study, condition, trial, and colour strength ( $\beta = -7.24$ , SE = 1.98, p = .0002, 466 95% CI = [-11.10, -3.37]), such that the effect of prevalence-induced concept change was 467 significantly smaller for young adults in Experiment 3 compared to those in Experiment 1. A 468 follow-up analysis revealed a significant interaction between condition, trial, and colour on 469 response for participants in Experiment 3 ( $\beta = 16.41$ , SE = 1.16, p < .0001, 95% CI = [14.10, 470 18.70]). However, the size of this effect was smaller than the effect size observed in young adults 471 during Experiment 1 ( $\beta$  = 22.54 in Experiment 1 vs.  $\beta$  = 16.41 in Experiment 3). 472 **Response Times** 473 We found a significant main effect of experiment on response times for both sets of young 474 adults (F(1, 128) = 32.87, p < .0001, 95% CI = [0.08, 0.16], Mean difference<sub>YoungExp3</sub>-YoungExp1 = 475 0.12 seconds), such that younger adults in Experiment 3 took more time responding than younger 476 adults in Experiment 1. Furthermore, we found a significant main effect of age group between 477 young adults in Experiment 3 and older adults in Experiment 1 (F(1, 128) = 17.21, p < .0001, 478 95% CI = [0.08, 0.23], Mean difference<sub>OldExp1-YoungExp3</sub> = 0.16 seconds), such that older adults 479 still responded slowest overall across experiments. 480 481 Discussion 482

In this experiment, we aimed to demonstrate that participants who engaged in a speedaccuracy trade-off would demonstrate reduced prevalence-induced concept change (as observed in older adults in Experiment 1). Our results support this view. Young adults in Experiment 3 responded more slowly than young adults in Experiment 1 and, in turn, were less sensitive to prevalence-induced concept change (i.e., they made more accurate judgements). Importantly, these differences were not confounded by differences in the spacing of stimuli. These findings suggest that when participants have a vested interest in maximizing accurate responding, they can reduce—though not eliminate—prevalence-induced concept change. The results line up with the older adults' finding in Experiment 1 and indicate that reduced sensitivity to prevalence-induced concept change in older adults may not only result from general slowing, but may be due to a difference in how older adults approached the task; namely, by trading speed for accuracy in their responses.

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- 496

#### **General Discussion**

The purpose of this study was to investigate how prevalence-induced concept change 497 affects judgements of older adults across two conceptual domains: perception and ethics. Based 498 on previous findings (e.g., Nassar et al., 2016; Lindenberger & Mayr, 2015), we hypothesized that 499 older adults would either be less sensitive (H1) or more sensitive (H2) to prevalence-induced 500 concept change than younger adults. Our results support H1, demonstrating that older adults were 501 less sensitive to prevalence-induced concept change in their judgements about the colours of dots 502 and not significantly affected by the phenomenon in their ethical judgements about fictitious 503 research proposals. We furthermore predicted that this reduction would be explained by increased 504 perseveration on the part of older adults, reflected in estimated weights in a computational model 505 (Wilson, 2018). However, we failed to find meaningful age differences in model parameters. 506 Thus, we conducted exploratory analyses to test the possibility that the observed behavioural 507 differences in sensitivity to prevalence-induced concept change might be due to differences in the 508 509 spacing between stimuli between young and older adults. If this were the case, we hypothesized 510 that these differences would be due to general slowing (Verhaeghen & Cerella, 2002) and/or a speed-accuracy trade-off (Starns & Ratcliffe, 2010; 2012; Salthouse, 1979) on the part of older 511 512 adults. To test these hypotheses we conducted two follow-up experiments: In Experiment 2, we 513 changed task and increased the time between stimuli without changing participants motivation; In

Experiment 3, we kept the spacing between stimuli constant but manipulated the decision process
by incentivizing accurate responses. In both cases, we found notable reductions in prevalenceinduced concept change in younger adults.

There are three important messages that can be taken from these experiments. The results 517 of the first experiment suggest that older adults' concepts seem to be more stable than those of 518 younger adults when faced with a changing task environment. This finding dovetails nicely with a 519 body of research demonstrating that older adults have greater difficulty than younger adults 520 updating behaviour despite changes in the environment (Eppinger, Hämmerer, & Li, 2011; Nassar 521 et al., 2016; Hämmerer et al., 2019). As Wilson (2018) has suggested, the types of serial 522 judgements where prevalence-induced concept change may affect judgments can be thought of as 523 a form of implicit learning, where the underlying state of a stimuli (e.g., the average blueness or 524 ethicality) is implicitly estimated based on recently seen instances of the concept (cf. Cleeremans, 525 Destrebecqz, & Maud Boyer, 1998; Nassar et al., 2012; McGuire, Nassar, Gold, & Kable, 2014; 526 Wilson & Niv, 2012). From this perspective, older adults may have more difficulty learning these 527 latent states of stimuli and default to their original responses (Nassar et al., 2016; Bruckner et al., 528 2020). Notably, in most task environments these impairments in inferences about latent states are 529 associated with performance deficits. Even outside the lab, it is not difficulty to see how a 530 difficulty in learning from uncertain environment may pose significant problems in day-to-day 531 life. In contrast, in the current task, older adults' reduced sensitivity to environmental statistics 532 was *protective* against some of the negative consequences that could be associated with 533 prevalence-induced concept change (e.g., claiming something is ethical, when you previously said 534 it was not). Thus, while cognitive ageing has negative consequences in many contexts (learning, 535 memory, etc.), it may have unexpected benefits for judgement and decision-making, such as in 536 537 the case of prevalence-induced concept change.

538	Second, prevalence-induced concept change is sensitive to the spacing between stimuli.
539	As demonstrated in Experiment 2, prevalence-induced concept change can be meaningfully
540	reduced by increasing the ITI from 500 ms (in Experiment 1) to 2000 ms. As such, it is possible
541	that the reduction in prevalence-induced concept change observed in older adults might be a
542	byproduct of general slowing: As people age, they respond more slowly and, in tasks where the
543	spacing of stimuli affects the prevalence-induced effect, they experience less prevalence-induced
544	concept change. On the one hand, this makes intuitive sense when we consider that in real life
545	instances of categories often change prevalence at a rate of days or months and not seconds. As
546	such, we would expect that the magnitude of the prevalence-induced effect would decrease in
547	accordance with the time it has to take effect (i.e., a smaller effect that carries out over days
548	nevertheless affects our judgements). In the same sense then, this finding also highlights the
549	automatic nature of concept change as a process whose effect is greatest when information is
550	processed rapidly. On the other, more work is needed to determine the degree to which the
551	spacing of stimuli affects prevalence-induced concept change in the lab and in the real world. In
552	the current study, despite reductions in prevalence-induced concept change, changes in ITI did not
553	affect the statistical significance of the effect. As such, it may prove beneficial to design an
554	experimental paradigm that is less sensitive to subtle differences in stimuli spacing and that more
555	readily mimics real-world instances of prevalence-induced concept change (cf. Yarkoni, 2019).
556	Third, prevalence-induced concept change can be reduced if participants are motivated to
557	respond accurately. This point fits within Kahneman's (2003; cf. 2011) dual-system framework,
558	where inconsistencies in our judgments can be tapered if we engage in what he calls "System 2
559	Thinking" (slower, more effortful, thinking). That is, when young adults in Experiment 3-a
560	population that is not affected by general slowing-responded more slowly relative to young
561	adults in the Dots Task in Experiment 1, they also experienced less prevalence-induced concept
562	change and were more consistent and accurate in their judgements overall. This finding provides

support for the view that older adults engaged in a speed-accuracy trade-off in Experiment 1 that led to a reduction in their sensitivity to prevalence-induced concept change. If this is the case, it is particularly interesting that older adults engaged in this trade-off without external incentive, while young adults required substantial motivation to do so (i.e., to be offered double course-credits for their participation).

568

#### 569 Future Directions

The results of the current study answer our initial research question and go beyond it to describe two general factors that may influence one's sensitivity to prevalence-induced concept change. However, this work is but a starting point in describing the intricacies of how and why concept change occurs.

Future work should focus on better understanding the relationship between deliberation 574 and prevalence-induced concept change. In this paper, we have referred to a certain style of 575 decision-making as a speed-accuracy trade-off: one where participants traded fast responses for 576 more accurate ones. However, the history of this term within the ageing literature refers more 577 narrowly to the observation that older adults show disproportionately longer response times and 578 favour accuracy when presented with feedback (see Salthouse, 1979). This process is likely 579 different than the one used by older adults in our sample, who responded more slowly and more 580 accurately, without feedback. The same can be said of young adults in Experiment 3, who 581 received unspecific feedback after long delayed fashion (at the end of each block). As such, it 582 583 remains unclear *how* participants use these slower response times to adapt behaviour: Do longer response times simply extend the space between stimuli and thus reduce concept change, in line 584 with our results from Experiment 2, or do participants use this extra time to make more confident 585 586 choices that increase accuracy when motivated to do so?

Taken together, these points emphasize the need for future work that focuses on studying prevalence-induced concept change in more ecologically valid settings, where the temporal spacing of stimuli mimics that which we would expect outside of the lab (e.g., hours, days, weeks) and people's motivations are taken into account.

591

#### 592 Conclusion

The current study shows that as we age, our judgements about concepts become more 593 rigid as we face a changing world. While older adults are still generally susceptible to prevalence-594 induced concept change in basic perceptual tasks, they seem to resist it entirely in higher-order 595 concept judgements about ethics. To shed light more on the cognitive and motivational 596 mechanisms underlying these age-related changes we performed two follow-up experiments in 597 younger adults. The results demonstrate that prevalence-induced concept change is automatic in 598 nature, occurring most prominently when information is processed quickly (Experiment 1). 599 Furthermore, we show that concept change is reduced when subjects are motivated to make slow 600 and deliberate judgements. Taken together, our results suggest that when making judgements 601 older adults engage more in this slow and effortful response mode. Doing so results in a 602 conceptual rigidity that can be beneficial in curtailing biases in judgement that result from 603 changes in the prevalence of events in the environment. 604

The current findings have real-world relevance when considering the degree to which older adults' use of concepts will come to affect the future direction of our society. As we age, it seems our concepts remain more stable, even if the world around us presents us with continued reason to change them. It is in this sense that the quote at the beginning of this paper earns its relevance: the more things (our age and our environment) change, the more they (our concepts) stay the same.

612

### Significance

613	The current research is significant for at least three reasons. First, we directly replicate the
614	prevalence-induced concept change effect in young adults across two conceptual levels (Levari et
615	al., 2018). Second, we demonstrate how older adults' concept space is more resilient to concept
616	change that that of younger adults, a fact worth bearing in mind given that older adults'
617	judgements risk to become increasingly important in coming years. Third, we show that
618	prevalence-induced concept change is automatic in nature, occurring most prominently when
619	information is processed quickly, whereas concept change is reduced when people are motivated
620	to make slow and deliberate judgements. In line with this point, we demonstrate that older adults
621	engage in such slow, deliberate, decision-making and, by doing so, demonstrate a conceptual
622	rigidity that can be beneficial in curtailing biases in judgement that result from changes in the
623	prevalence of events in the environment.

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provided guidance on the project and commented on the manuscript. R.W. helped
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750 **Competing interests:** The authors declare no conflict of interest.

**Data and materials availability:** All task code, raw data, and analysis scripts are
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### 755 Figures and Tables

756

#### **Fig. 1. Simulated data representing three hypotheses**. H1 (far left) shows decreased

prevalence-induced concept change if older adults have a higher average  $\beta_C$ , representing a

greater effect of past response on current response (i.e., more perseverance). H2 (far right) shows

increased prevalence-induced concept change if older adults have higher absolute  $\beta_F$  values

(negative in reality), representing a greater effect of past stimuli on current response (i.e., more

outsourcing). Finally, H0 (center) represents a scenario where older and younger adults do not

764 differ in their sensitivity to prevalence-induced concept change.

### Figure 2 Experiment 1



### B) Ethics task (ethicality judgements)

#### Fig 2. Concept judgements in (A) the Dots Task and (B) the Ethics Task. The x-axis 767

- represents stimulus strength: blueness in the Dots Task and ethicality in the Ethics task. The y-768
- axis represents the percentage of dots/proposals judged as blue/ethical. Points represent the 769
- percent of choices for the corresponding stimulus strength, averaged across subjects within that 770
- cell. Curves represent fitted binomial regression curves. 771
- 772

# Figure 3



Fig. 3. Pirate plots of mean response times in both age groups across both tasks. X-axis is the age group. Y-axis is the mean response time in seconds per participant (note the difference in scale across tasks). Each point represents an individual participant's mean response time. Boxes represent standard error and horizontal lines represent group means.

## Figure 4



#### 780 Fig. 4. Exploratory data simulation using a modified model that incorporates response

times. In both fast and slow response time groups, the same free parameters are used; only

- response times vary. Note that distributions are shifted to the left because parameters are not
- 783 optimised for this modified model.
- 784

## Figure 5

### A) Experiment 2 (ITI manipulation)



### B) Experiment 3 (Incentive manipulation)



**Fig. 5.** Concept judgements in (A) ITI-modified Dots Task and (B) the Rewarded Dots

Task. The x-axis represents stimulus strength (i.e., blueness). The y-axis represents the
 percentage of dots judged as blue. Points represent the percent of choices for the corresponding
 stimulus strength, averaged across subjects within that cell. Curves represent fitted binomial
 regression curves. Blue points and lines represent the first 200 trials in the Dots Task and red ones

represent the final 200 trials in the Dots Task.

792

**Supplementary Materials** 

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#### 795 HRR Colour Vision Test

The HRR colour vision test is a short screening test to ensure that participants' colour vision is adequate for the Dots Task. Specifically, this test was included to ensure that participants did not differ in how they experienced the stimuli in the Dots Task. Furthermore, given that many older adults experience sensory deficits that compromise their ability to discriminate colours, we also wanted to control for age-related impairments in colour discrimination.

The test contains 24 plates (pages), each displaying either one or two symbols, which can 801 be a circle, a cross, or a triangle, four of which are demonstration plates to explain the task and six 802 of which are screening plates used to classify participants based on their colour vision. The 803 remaining plates are used to grade the severity of certain deficiencies. Only the first 10 plates 804 were used in this study, as is standard in assessing basic colour discrimination 805 (Cole, Lian, & Lakkis, 2006). The symbols on each plate are constructed of coloured dots that 806 would be difficult or impossible to discern if someone were colourblind (Cole, Lian, & Lakkis, 807 808 2006).

An experimenter presented the plates to participants one at a time and asked them to identify how many symbols they saw, what the symbols were, and to outline those symbols with a brush. Participants in this study were graded as pass/fail, receiving a failing grade as soon as they either failed to identify one of the symbols or misidentified a symbol. A passing grade was only given if all plates were correctly identified.

Unsurprisingly, more older adults failed the colour vision test than younger adults (14 older adults vs. 6 younger adults). To test whether these participants affected the overall pattern of results we observed in Experiment 1, we ran the same binomial mixed-effects models described in the main text with them excluded (see Experiment 1 *Statistical Analysis*). However, excluding these participants alone would result in unbalanced data in terms of age group (74 young adults

819	vs. 64 older adults), which is known to contribute to decreased power and imprecise estimates in
820	mixed-effects models (Harrison et al., 2018). As such, we randomly sampled 64 young adults
821	from the 74 who did not fail the colour vision test and ran the models.

The patterns of results from the overall binomial regression match those presented in the main text (Experiment 1 Results). Namely, we found a significant four-way interaction between age group, condition, trial, and colour strength ( $\beta = 3.72$ , SE = 1.37, p = .0064), such that older adults were less sensitive to prevalence-induced concept change than younger adults (see Supplemental Figure 1). Therefore, to avoid the issue of unbalanced data and to increase power, all participants were included in the regressions presented in the main text.





830

829

#### Fig. S1. Concept judgements in the Dots Task after participants who failed the HRR colour

vision test are excluded and groups are balanced. The x-axis represents stimulus strength:

833 blueness in the Dots Task and ethicality in the Ethics task. The y-axis represents the percentage of

834 dots/proposals judged as blue/ethical. Points represent the percent of choices for the

corresponding stimulus strength, averaged across subjects within that cell. Curves represent fitted
 binomial regression curves.

#### 838 **Response Time Modified Computational Model**

As a first exploration into the role of response times in prevalence-induced concept change, we modified the original computational model (Wilson, 2018; see Method section main text). Specifically, we kept the majority of the model the same, but weighted the decay parameters such that longer responses would incur slower decay on a trial-by-trial basis:

$$F_t = \lambda_F^{RT_t} F_t + f_t \tag{Eq. 4}$$

$$C_t = \lambda_c^{RT_t} C_t + c_t \tag{Eq. 5}$$

We used the same parameters in all cases, but manipulated the response time distributions. For the "Low RT" group, we produced a random normal distribution using the same mean and standard deviation we observed in the young adults data above. For the "High RT" group we did the same, using the mean and standard deviation from the older adults. Qualitatively, we can see these simulated data appear to resemble the empirical distributions shown in Figure 2. Simulated data from this modified model is presented in Figure 4.

We used this simulated data as preliminary support that response times may be driving the differences in sensitivity to prevalence-induced concept change we observed between older and younger adults and not participants' sequential decision-making patterns (see main text).